



Become a Certified Condo Expert™

- 3- hour online course at Condo University
- \$149 for Referral Partners or \$299 for non-member agents
- Become an expert in the profitable condo market niche
- Attract more buyers and sellers by marketing your CCE™ designation!
- Knowledge and confidence will have a direct impact on your client interactions and will result in more closed sales!

Course Material

- Overview of condominium asset class
- Buyer's understanding of condos / townhouses
- Understanding terminology
- New developments
- Condo conversions
- Condominium associations
- Condominium documents
- Condo bylaws
- Reserve fund
- Taxes and insurance
- Financing condos
- FHA policy
- Working with condo buyers
- Working with condo sellers
- Condo hotels
- Co-ops, timeshares, fractionals

Please e-mail n.maloof@condo.com to get started today. Upon satisfactory completion of course and exam, we will send your certificate and CCE logo.